



Dragos Gabriel ION

📍 **Home** : str. Rahova 115, 910021, Calarasi, Romania

✉ **Email**: iondragosgabriel@gmail.com ☎ **Phone**: (+40) 756061505

Date of birth: 20/11/1992 **Nationality**: Romanian

WORK EXPERIENCE

Trading company Rompetrol KazMunayGas

City: Bucharest | **Country**: Romania

[2013 – 2014] **Junior Accountant**

Processed accounting documents and assisted in account reconciliation. Supported the preparation of internal and financial reports.

NatanConsult

City: Antwerp | **Country**: Belgium

[2015 – 2016] **Business consultant - Mobility for Young Entrepreneurs**

Provided business consultancy to European entrepreneurs under the "Mobility for Young Entrepreneurs" program. Facilitated cross-border knowledge exchange.

Ministry Of European Funds - Secretary of State cabinet

City: Bucharest | **Country**: Romania

[2016] **Counselor - Internship**

Supported policy drafting and took part in inter-ministerial meetings. Conducted research for EU funding strategies and initiatives.

<https://idgcase.ro>

City: Calarasi | **Country**: Romania

[2016 – Current] **Admin**

Managed a commercial platform for construction materials. Handled supplier relationships, customer service, and offer management.

Bucharest University of Economic Studies

City: Bucharest | **Country**: Romania

[2018 – 2019] **Assistant lecturer**

Delivered the seminar of Financial Analysis within FABIZ at ASE. Participated in student assessment and academic support.

Atisoft SRL

City: Bucharest | **Country**: Romania

[2019 – 2023] **Co-Founder**

Oversaw business operations and software development for SME digitalization. Provided consulting services and created tools for operational efficiency.

<https://platforma.confisc.ro>

City: Bucharest | **Country:** Romania

[2020 – 2022] **Co-Founder**

Led the development of a civic-tech platform. Managed strategic direction, team coordination, and partnerships.

Third-party

City: Bucharest

[2016 – Current] **External Data Scientist**

Conducting statistical analysis and econometric modeling for independent or contracted projects. Developing automated tools and algorithms for data-driven insights.

USAMV

City: Calarasi | **Country:** Romania

[19/10/2023 – Current] **Assistant lecturer**

Teaching seminars and lectures in mathematics, statistics and operational research. Preparing course materials, engaging in academic research, and supervising student research projects.

EDUCATION AND TRAINING

[2008 – 2009] **Centre de culture Europeene Abbaye Royale**

City: Saint-Jean-d'Angély | **Country:** France |

[2011 – 2014] **Bachelor's degree**

Finance and Banking, Bucharest University of Economic Studies

City: Bucharest | **Country:** Romania |

[2013 – 2014] **MBA studies**

University of Nicosia - Erasmus mobility

City: Nicosia | **Country:** Cyprus |

[2014 – 2016] **Master's degree**

***Accounting, Auditing and Management of Information Systems
Bucharest University of Economic Studies***

City: Bucharest | **Country:** Romania |

[2015 – Current] **MENSA**

Member of MENSA

City: Bucharest | **Country:** Romania |

[2016 – 2024] **PhD.**

Managerial strategies for financial control and performance driven leadership of SMEs

City: Bucharest | **Country:** Romania |

[2017 – Current] **Audit**

ASPAAS - Candidate

City: Bucharest | **Country:** Romania |

[2017 – 2018] **Real estate certified assessor - EPI**

ANEVAR

City: Bucharest | **Country:** Romania |

LANGUAGE SKILLS

Mother tongue(s): Romanian

Other language(s):

English

LISTENING C2 READING C2 WRITING C2

SPOKEN PRODUCTION C2 SPOKEN INTERACTION C2

French

LISTENING B2 READING A2 WRITING A2

SPOKEN PRODUCTION A2 SPOKEN INTERACTION B1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

SKILLS

HTML (beginner) | Google (Google Business, Ads, Analytics) | Meta Business Manager | VBA Automation interface Microsoft Office suite | Microsoft Office

PUBLICATIONS

Sole author only

1. Dragos Gabriel ION. "Know how or embezzlement? Case study - model proposal of SME's financial analysis of aberrant statistical values compared to the sector's expected results." IOSR Journal of Economics and Finance (IOSR-JEF), 12(06), 2021, pp. 05-11.
2. Ion, Dragos Gabriel, Solving the Traffic Issue (October 4, 2017). Smart Cities and Regional Development (SCRD) Journal, Universul Academic Publishing House, vol. 1(1) 2017, pages 65-72, October.
3. Human Capital or Human Beings? Analysis of Added Value and Employee Efficiency between SME's and Large Companies Dragoş Gabriel ION 1 DOI: 10.24789788367405072-078.

4. Dragos Gabriel ION CASE STUDY: KPIS (KEY PERFORMANCE INDICATORS) IN THE CONTEXT OF A BALANCED SCORECARD AT THE LEVEL OF SMES (E.G. SMALL COMPANY THAT ACTIVATES IN THE FIELD OF PHYSICAL PRODUCTS) Knowledge Horizons - Economics Volume 1 0 , No. 4, pp. 98 - 108 P-ISSN: 2069-0932, E-ISSN: 2066-1061.
- 5.Dragos Gabriel ION TAX EVASION VS. TAX AVOIDANCE Knowledge Horizons - Economics Volume 1 1 , No.2, pp. 110 - 119 P-ISSN: 2069-0932, E-ISSN: 2066-1061
- 6.Dragos Gabriel ION Performance indicators specific to a balance scorecard at the level of SMEs that activate in the field of physical products (e.g. commercialize of building materials) Dragoş Gabriel Ion,

AFFILIATIONS

Affiliations

ANEVAR | ASPAAS | ASE | USAMV | MENSA